



ciia.com NEWSLETTER

JUNE 2009

### WEB-BASED TRAINING IS AVAILABLE

Association members can take advantage of the online programming on the [www.ciia.com](http://www.ciia.com) web site. For only \$20 plus GST per course a student in any member shop can enjoy for the full year courses such as: Automotive WHMIS, Isocyanates Awareness or Vehicle Lift Safety Training. In fact, we are so sure you will find these valuable that an additional 7 Management courses and 10 additional Health and Safety courses will be included free.

### VOLUNTARY AGREEMENT REACHED IN "RIGHT TO REPAIR"

In a historic meeting in Toronto in May, representatives of All domestic and imported car manufacturers came to an agreement, signing a "Letter of Intent" to co-operate with repair shops, though our national association, NATA, in supplying the same information, tools, and training that is currently supplied to their dealers at the same price. An agreement is promised for all by September 30 and full access for shops in Canada by March 2010. **For more information check out News/events or VISTA on the industry [www.ciia.com](http://www.ciia.com) web site**

### NEW DATES EXPECTED FOR WATERBASED PAINT INTRO

Environment Canada is expected to announce in June 2009, that lower-VOC paint product in Canada will be required by prohibiting manufacture and import of older style product by suppliers as of June 2010, and allowing current product to be used up until January 2011. Costs are expected to escalate to an additional 2% at a shop. New financing "guarantees" are now available as well to help shops that want to convert. **More information available on [www.autobodyhelp.ca](http://www.autobodyhelp.ca)**

### GRANT AND INCENTIVES AND NEW MUNICIPAL GRANTS

Members are urged to use their password on the "Printable Documents" page on the industry [www.ciia.com](http://www.ciia.com) web site to access the new grant information from utility companies and municipalities. Programs include fascia change support and Level 1 and environmental remediation testing as part of a municipal tax incentive program.

### NEW LOAN "GUARANTEE" FROM INDUSTRY CANADA

As promised by your association, this new business financing option is now available. A shop purchasing a new booth for instance and can not access the loan from their financial institution despite good credit history can qualify for up to \$350,000 for new equipment at preset fixed and variable rates. Industry Canada asks for 2%. Industry Canada will register the loan and potential repayment to the financial institution. **Go to [www.ciia.com](http://www.ciia.com) or call 1-866-309-4272 for more information.**

### TRADE EQUIVALENCY AND VEHICLE BRANDING PACKAGE STILL POPULAR

The association office continues to get requests for these free information packages and provides them to shops and workers across Ontario. **If you need information at your shop on these issues, please contact us at 1-866-309-4272.**

### SIMPLIFIED APPROVALS

Every shop needs a new Ontario Certificate of Approval when they switch to waterborne paints or modify a booth. Amazingly shop owners continue to pay thousands of dollars to consultants when your association does the same work at a special member price. **Contact us at 1-866-309-4272 or check out [www.autobodyhelp.ca](http://www.autobodyhelp.ca).**

### MANDATORY TRAINING

**ALL** facilities that installed a new or modified an existing paint booth (including those using waterborne paints) must have one person from management and all painters complete the mandatory Profit from Good Environmental Management training course. **For further information or to order your training manual contact your Local Association at: 1-866-309-4272.**

More information? E-mail [info@ciia.com](mailto:info@ciia.com)

Or

Contact our office at 1-866-309-4272

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